

DISCA Bulletin

November, 2007

Drywall & Interior Systems Contractors
Association, Inc. of New Jersey

411 Pompton Avenue
Cedar Grove, NJ 07009
Tel: 973-857-5244
Fax: 973-857-8140
E-mail: discanj@optonline.net
www.disca.org

MAJOR SUCCESS AT THE TROPICANA IN ATLANTIC CITY

DISCA held a very successful Convention on October 3, 4 and 5, 2007, in the Havana Tower at the Tropicana Hotel and Casino.

Supplier/Manufacturer Members began arriving at 4:00 PM to erect their table top displays along the periphery of the room that would host the President's Reception at 7:00 PM and Educational Programs for the next couple of days. This format offered them maximum exposure to convention attendees.

Roger Montague, a consultant with FMI Management Consultants to the Construction Industry conducted two educational sessions on October 4th & 5th.

A Golf Outing held on Thursday afternoon at Atlantic City Country Club was followed by a Group Dinner at the Tropicana featuring comedienne Dena Blizzard.

Friday night was the highlight evening. DISCA presented five member companies with engraved jade

crystal awards for "Excellence in Construction." The project categories and winners were as follows:

GENERAL/COMMERCIAL

B.J. McGlone & Co., Inc.
Liberty Science Center
Jersey City, NJ

RETAIL

Sloan and Company
Crate and Barrel
Bridgewater Commons Mall
Bridgewater, NJ

MILLWORK

Corporate Woodworking, Inc.
Lincoln Park Municipal Bldgs.
Lincoln Park, NJ

CEILING

Bluefin Construction Corp.
Westfield Shopping Town
Paramus, NJ

RESIDENTIAL

Partyka Construction, Inc.
Somerville Senior Center
Somerville, NJ

A spectacular video presentation was done by Smith Communications featuring the histories of each winning company and the details of the projects on two giant drop-down screens in the Royal Swan Ballroom of the Tropicana. Dinner and Dancing to a live band rounded out the evening of celebration.

WATCH YOUR MAIL



The November Issue of AWCI's Construction Dimensions Magazine and NJBIZ newspaper's quarterly real estate publication on November 5th will feature DISCA's Winners and Sponsors.



JANUARY 24, 2008

COMMITTEE DAY AND GENERAL MEMBERSHIP MEETING

DISCA will hold its Annual Committee Day commencing at 1:00 PM on Thursday, January 24th at Montclair Golf Club. All DISCA members are encouraged to join one or more committees. Committees will meet and make their recommendations to the Board for the 2008 Calendar of Events. Committee sign-up sheets will be mailed to members in December.

The Annual Meeting of the General Membership will begin at 5:30 with cocktails & hors d'oeuvres followed by dinner, Elections of 2008 Officers and Board Members and a Guest Speaker.



MEMBER NEWS

John Rapaport, Director of Operations at DISCA member **COMPONENT ASSEMBLY SYSTEMS, INC.** in Pelham, New York, was named to the AWCI Board of Directors as a Contractor-at-Large.

Harry Lubitz, Director of Marketing for **LAFARGE NORTH AMERICA** in Herndon, Virginia is the new Supplier at Large on AWCI's Board of Directors. (Lafarge North America was the Title Sponsor for DISCA's Excellence in Construction Awards Gala).

SPECIALTY PRODUCTS AND INSULATION CO., North Jersey Branch is moving to a new warehouse to better service their customers! Their new location is 60 Minue Street, Carteret, New Jersey. This is a physical address only & not a remit to address.

Lenny DeProspro has replaced Rusty Kopp as the outside Sales Representative with **KAMCO BUILDING SUPPLY COMPANY** out of Philadelphia and Trenton. Please note the following information:

Lenny DeProspro

Kamco Building Supply Corp.

Tel: 610-872-5000—Office

610-476-6232—Cell

Fax: 866-244-4125

E-mail: ldeprospro@comcast.net

WELCOME NEW



MEMBERS

GRABBER CONSTRUCTION PRODUCTS

1125 Thomas Busch Highway
Pennsauken, NJ 08110

Mike Romano

Tel: 856-662-2525

Fax: 856-662-4605

E-mail: mromano@grabberman.com

SUPERIOR STEEL COMPONENTS, INC.

96 Whisconier Road
Brookfield, CT 06809

Dave Albanese

Tel: 914-420-1057

Fax: 203-740-0623

E-mail: dave.albanese@LGST.com



LEGISLATIVE UPDATE

CONTRACTOR ALERT

You must now (1/1/07) withhold 7% from payments for construction services to unregistered, unincorporated contractors. N . J . S . A . 5 4 A : 7 - 1 . 2 .
<http://www.state.nj.us/treasury/taxation/index.html?noticegit.htm~mainFrame>

IT'S NOT EASY GOING GREEN!

By Ray Horan

MARJAM SUPPLY COMPANY

The fastest growing market in **GREEN BUILDING** is the new home owner who understands the health dangers of using conventional construction products; however the **TREND TO GREEN** is occurring in the commercial market as well.

A few product areas to consider when building or remodeling a **GREEN PROJECT** are: **FRAMING**—low formaldehyde out gassing plywoods and particle boards, borate treated framing lumber to prevent mold and rot to wood structure, also FSC woods available. **INSULATION**—Cotton batt insulation to replace standard fiberglass insulation or non-formaldehyde fiberglass insulation, also spray-in insulation such as cellulose and low toxic expandable foams. **INTERIOR WALLS**—Available recycled drywall, natural clays and plaster, FSC woods. **WALL FINISH**—0 (V.O.C.) paints and stains, caulks and sealants, nature fiber wall papers. **FINISH FLOORS**—FXC wood flooring, bamboo, natural linoleum, recycled stone tile, cork and the appropriate nontoxic adhesives, the insets, grout, finishes and sealants to work with them. **ADHESIVES and CAULKS**—These products wherever used need to be of the lowest toxicity, initial out gassing from these products can be considerable and can last for months.

GREEN choices are much more available today than ever. It is important to work with a certified **GREEN** building supplier with knowledgeable sales force to help you meet all your needs properly.

Green Products info consultant
Paul Novak —
Pnovack@grendepot.com